

Talent Solutions, built for the Cloud









## **Our Talent Products**

Our suite of products gives leaders in Cloud Technology the ability to attract and acquire Cloud Talent in a way that is tailored to their business requirements and needs. Our flexible consumption model is designed to provide maximum value while also reducing overall spend.

We bridge the gap between legacy recruitment agencies and consultancies; our offering combines market-leading recruitment technology with in-depth industry knowledge and relationships.

**Result:** we deliver you a game-changing methodology designed to engage the top 10% of Cloud talent in the market.

NIMBUS	CUMULUS	STRATUS	CIRRUS
Full project lifecycle from discovery and scoping to delivery. Agreed under an SOW and has fixed deliverables with a dedicated Programme Manager aligned to your business.	A Key Hire product with all the benefits of a headhunting service.	Turn your hiring cost into a profit centre via our talent pooling solution.	Achieve the benefits of an in-house talent acquisition team with the niche skills of an agency.



Access to best in class, certified Cloud Talent with a proven track record of delivering Cloud projects

Project discovery and scoping

Free IR35 assessment and insurance solution for outside IR35 determinations (UK only)

Onshore, Offshore or Nearshore delivery models

Full delivery management









- Acquire resource that have 'walked the walk' on multiple cloud projects
- Knowledge transfer to your FTE workforce
- Fully managed solution providing greater value than costly consultancies
- Ability to mobilise quickly to meet rapid demand



Candidate profiling and testing

Executive search style headhunting with key reporting and market mapping

Video interviewing platform

Branded advertising campaign including written & video content published strategically to target candidates

Standalone microsite showcasing your brand









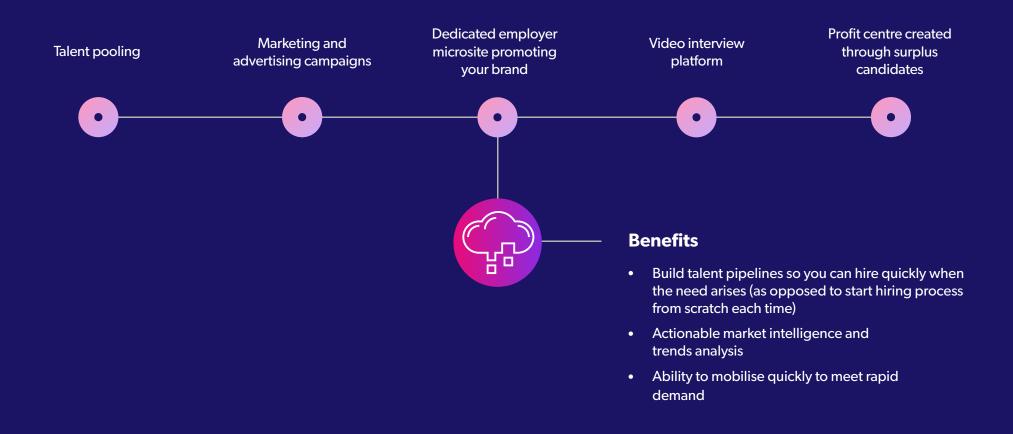




## **Benefits**

- Real insight into the candidates future performance
- Actionable market intelligence throughout the process
- Predictable workflow and SLA accountability
- Enhanced candidate journey and employer branding
- Broader reach accessing talent across global markets

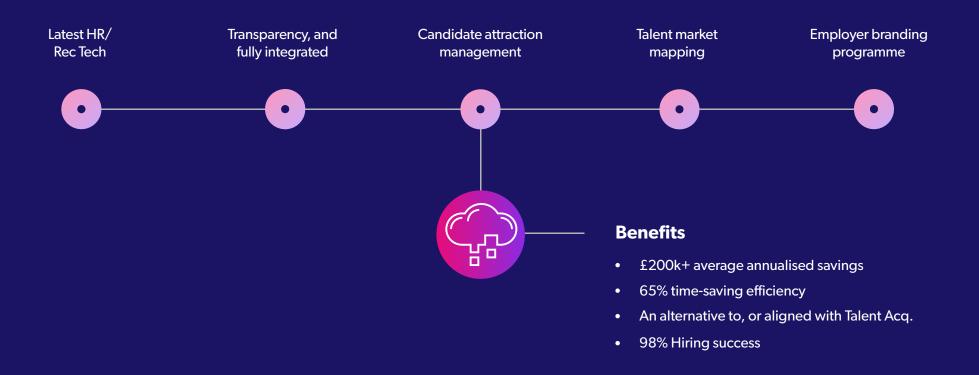






Today the very best 'Strategic Resourcing Partners' are embedded within their clients: strategically, tactically and operationally. Resulting in them becoming genuine extensions of internal talent and HR functions.

Staffing has become considerably more sophisticated with new Rec Tech launching daily, so to be at the cutting edge and gain advantage, more clients are looking to outsource accountability for hiring to external partners.





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